

Contract to Closing Know How



My personal preparation & today's meeting



Home staging: **SHOW IT WELL!!**



Listing Contract
I's dotted, T's crossed
PRICE IT RIGHT!!



Use MY personal services and Semonin's arsenal of tools to inform the market your house is for sale.



Sales Contract Offer



Counter-offer
Using "Win-Win" Approach



Accepted Sales Contract



Inspections



Repairs

Staying in touch until completion



Title



Financing



Closing



Staying in touch after closing

25% of our journey is getting a contract

75% of our journey is getting to the closing table.



120-0610



Real Estate • Mortgage • Title
Home Warranty | Insurance | Relocation

