

MARKET SNAPSHOT HISTORICAL COMPARISON

Southern Indiana Realtors Association

Residential Single Family Statistics

	Current 5/13/2012	4 weeks Ago 4/15/2012	3 Months Ago 2/12/2012	6 Months Ago 11/13/2011	1 Year Ago 5/15/2011
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ACTIVE INVENTORY STATISTICS

Active Residential Listings (as of report date)	2,120	2,074	2,004	2,171	2,292
Average List Price	156,615	156,893	154,295	164,624	165,074
Months of Inventory	9.2	10.5	12.4	11.1	11.3

TRAILING 30 DAYS STATISTICS

Number Sold	230	198	162	198	203
Average Sales Price	133,343	115,367	115,765	131,050	121,528
Sales Price vs. List Price **	95.7%	95.3%	95.0%	96.1%	95.8%
Average Days on Market ***	114	114	114	116	119
New Listings on Market	465	491	410	376	475
Cancelled, Withdrawn or Expired Listings	272	258	268	346	307

TRAILING 12 MONTH STATISTICS

Number Sold	2,617	2,582	2,553	2,497	2,365
Average Sales Price	126,032	124,937	124,026	123,212	123,758
Sales Price vs. List Price **	95.4%	95.4%	95.4%	95.5%	95.7%
Average Days on Market ***	114	115	115	114	112

Statistic Notes:

* - The real estate industry standard calculation for months of inventory is to divide the current inventory units by the number of units sold in the last 30 days

** - Sales to List Price ratio is calculated by dividing the average sales price into the average list price of the units sold.

*** - This number does not reflect the times a home that is sold has been on the market before by (1) its owner, (2) another Realtor whose listing expired, or (3) a listing cancelled and then relisted to generate new interest. This number in most instances does not reflect the number of days from contract to close which averages 30-45 days for most closings. In order to have a true picture of the date property is listed to the date of closing a seller would need to add prior "days for sale" activity to the above average days on market plus 30-45 days from contract to close. The above is not reflective of a specific area but takes into account all homes on the MLS that sold in the last 30 days and the last 12 months. Your agent can give you a specific report tailored to your area.

This market report provides a summary of the three multiple listing systems in the region where Semonin Realtors currently maintains offices. The Greater Louisville Association of REALTORS® is primarily Jefferson County Kentucky and immediate surrounding counties. Southern Indiana REALTORS® Association is primarily Clark, Floyd, Harrison and surrounding Indiana counties just north of the Ohio River. Heart of Kentucky Association of REALTORS® is primarily Elizabethtown, Hardin County, Radcliff and surrounding counties south of the Louisville area. Information is deemed reliable but not guaranteed and none of the MLS' are in any way responsible for the accuracy of this information. These statistics include single family homes and condos only and may not represent all real estate information in our markets. Last 30 days and last 12 months statistics go back 30 days and 364 days of each date noted on the second row of the report.



Market Snapshots
Updated each Tuesday
on Semonin.com